

Unaudited Abridged Investor Report

for the 52 week period ended 28 December 2012

To: Bloombergs

From: Dignity (2002) Limited (as Borrower)

Terms defined in the Issuer / Borrower Loan Agreement ('IBLA') shall have the same meaning herein.

#### NOTICE TO THE READER

The information contained in this report represents information on Dignity (2002) Limited and its subsidiaries (the 'Dignity (2002) Group'), a sub-group of the Dignity plc group ('Group').

The information set out herein is not necessarily representative of the performance of the Group as a whole and should not be relied upon in this respect. For example it does not include profits and losses generated by certain companies held outside the Dignity (2002) Group or any dividends declared to shareholders of Dignity plc.

Furthermore, the Group reports its results in accordance with International Financial Reporting Standards ('IFRS'), whilst the Dignity (2002) Group will continue to apply UK Generally Accepted Accounting Principles ('UK GAAP').

# Unaudited Abridged Investor Report for the 52 week period ended 28 December 2012

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## **Consolidated EBITDA and Net Assets**

for the 52 week period ended 28 December 2012

		52 week period ending 28 Dec 2012	52 week period ending 30 Dec 2011
EBITDA statement:	Note	£m	£m
Net revenue		225.2	208.5
Operating expenses		(147.1)	(135.9)
EBITDA	1	78.1	72.6
		28 Dec	30 Dec
		2012	2011
Consolidated Net Assets:		£m	£m
Fixed assets		246.1	241.9
Total current assets	2	68.5	38.7
Creditors: amounts falling due within one year		(179.9)	(165.0)
Net current assets		(111.4)	(126.3)
Total assets less current liabilities		134.7	115.6
Creditors: amounts falling due after more than one year		(306.9)	(316.0)
Provisions for liabilities		(9.4)	(9.3)
Pension asset (net of deferred tax)		0.1	1.0
Net liabilities		(181.5)	(208.7)

### **Coverages and covenants**

for the 52 week period ended 28 December 2012

		52 week period ending	52 week period ending
	Note	28 Dec 2012 £m	30 Dec 2011 £m
EBITDA for the Relevant Period		78.1	72.6
Free Cashflow for the Relevant Period		60.4	57.4
Debt Service for the Relevant Period	3	32.1	32.0
Financial Covenant			
EBITDA DSCR ('Debt Service cover ratio'):			
Target		>= 1.5 : 1	>= 1.5 : 1
Actual		2.43 : 1	2.27 : 1
Restricted Payment Condition			
Free Cashflow DSCR :			
Target		>= 1.4 : 1	>= 1.4 : 1
Actual		1.88 : 1	1.79 : 1
EBITDA DSCR:			
Target		>=1.85:1	>=1.85:1
Actual		2.43 : 1	2.27 : 1

#### **Confirmations**

The Dignity (2002) Group confirms that the Financial Covenant has been observed for the Relevant Period ending 31 December 2012.

The Restricted Payment Condition in relation to each Restricted Payment below has been satisfied.

On 29 June 2012, a Restricted Payment totalling £12.3m was paid to Dignity Holdings Limited as a loan. This loan was offset against the existing loan from Dignity Holdings Limited to Borrower in accordance with clause 19.16.1 (b) of the IBLA. These funds were subsequently paid to Dignity plc by way of a dividend.

On 31 December 2012, a Restricted Payment totalling £9.5m was paid to Dignity Holdings Limited as a loan. This loan was offset against the existing loan from Dignity Holdings Limited to Borrower in accordance with clause 19.16.1 (b) of the IBLA. These funds were subsequently paid to Dignity plc by way of a dividend.

#### **Notes to the Investor Report**

for the 52 week period ended 28 December 2012

#### 1 EBITDA

EBITDA has been calculated in accordance with the definition in the IBLA. Pension costs are stated on a cash basis and have been allocated on a divisional basis.

#### 2 Total current assets

Total current assets include cash at bank and in hand of £35.3m (Dec 2011: £7.3m) of which £0.9m (Dec 2011: £1.8m) is cash held for operations.

#### 3 Debt Service and Financial Covenant

The Dignity (2002) Group confirms that none of the following occurred in the Relevant Period ending 31 December 2012:

- Loan Event of Default
- Potential Loan Event of Default
- Financial Adviser Appointment Event

The Company made the following debt repayments during the Relevant Period (paid on 29 June 2012 and 31 December 2012):

	Interest	Principal
	£'000	£'000
Class A Secured 6.310% Notes due 2023	9,473	8,301
Class B Secured 8.151% Notes due 2030	13,515	-

The interest payments above include the 1bp margin payable under the IBLA. The actual payments to bondholders were £9,458,000 and £13,498,000 under the Class A and Class B Notes respectively.

## Notes to the Investor Report

for the 52 week period ended 28 December 2012

### 3 Debt Service and Financial Covenant (continued)

Debt Service for the Relevant Period ending 31 December 2012 has been calculated as follows:

	Principal	Annual rate	Interest
Senior Interest accruing in the period	£'000	%	£'000
Class A Notes	147,856	6.32%	9,473
Class B Notes	165,600	8.161%	13,515
Working capital facility	5,000	0.45%	22
Liquidity facility	50,000	0.50%	250
Hedging documents	202,500	0.3404% 1	689
Senior Interest accrued in the period			23,949
Interest received in the period	variable	variable	(115)
Scheduled repayments of principal in the period		n/a	8,302
Debt Service for the Relevant Period			32,136

 $<sup>^{\</sup>S 1}$  Net rate payable on notional principal.

#### **Notes to the Investor Report**

for the 52 week period ended 28 December 2012

#### 4 Dignity plc

For the avoidance of doubt, the financial information contained elsewhere in this report relates to the unaudited consolidated results and financial position of Dignity (2002) Limited and its subsidiaries ('the Dignity (2002) Group') as required under the IBLA. The ultimate parent undertaking of Dignity (2002) Limited is Dignity plc.

Consequently, the financial information set out elsewhere in this report does not include the results of either the ultimate or intermediate parent undertakings of Dignity (2002) Limited, nor any adjustments necessary as to present the consolidated results and financial position of the combined groups.

Specifically, the financial information set out elsewhere in this report does not include certain adjustments, including, but not limited to, the following:

- Certain administrative expenses accruing to the parent undertakings of the Dignity (2002) Group;
- Interest payable and receivable on borrowings or loans between the Dignity (2002) Group and its parent undertakings;
- Interest payable or receivable on borrowings or loans held by either the ultimate or intermediate parent undertakings of Dignity (2002) Limited;
- Dividends declared or receivable by either the ultimate or intermediate parent undertakings of Dignity (2002) Limited;
- The non-cash effects of FRS 17 in the Relevant Period;
- The net assets of either the ultimate or intermediate parent undertakings of Dignity (2002) Limited;
- Any adjustments necessary in order to present the combined results and financial position of any entity outside the control of the Dignity (2002) Group.

This report has been prepared under UK Generally Accepted Accounting Principles ('UK GAAP'). Dignity plc prepares its consolidated financial statements under IFRS principles.

### Notes to the Investor Report

for the 52 week period ended 28 December 2012

#### 5 Terminology

The following capitalised terms and phrases used in this report are defined in the Issuer / Borrower Loan Agreement ('IBLA') and have the same meanings in this report as defined in the IBLA:

Additional Obligors	Annual Upgrade Update	Borrower	Debt Service	EBITDA	Financial Adviser Appointment
Financial Covenant	Financial Indebtedness	Free Cashflow	Funeral Home Start-Ups	Issuer	Loan Event of Default
Maintenance Capex	Non-Obligor	Note Trustee	Permitted Obligor Acquisition	Permitted Crematorium Development	Permitted Obligor Disposal
Portfolio	Potential Loan Event of Default	Relevant Period	Restricted Payment	Restricted Payment Condition	Senior interest
Secured Notes	Security Trustee	Tax	Tax Deed of Covenant	Transaction Documents	

#### 6 Raters re-affirmation

In September 2012, both Fitch and S&P reaffirmed their ratings of the Secured Notes. Further details maybe obtained from those parties.