

# Dignity (2002) Limited Unaudited Abridged Investor Report for the 53 week period ended 1 April 2011

To: Bloombergs

From: Dignity (2002) Limited (as Borrower)

Terms defined in the Issuer / Borrower Loan Agreement ('IBLA') shall have the same meaning herein.

#### NOTICE TO THE READER

The information contained in this report represents information on Dignity (2002) Limited and its subsidiaries (the 'Dignity (2002) Group'), a sub-group of the Dignity plc group ('Group').

The information set out herein is not necessarily representative of the performance of the Group as a whole and should not be relied upon in this respect. For example it does not include the costs of non-executive directors or any dividends declared to shareholders of Dignity plc.

Furthermore, the Group reports its results in accordance with International Financial Reporting Standards ('IFRS'), whilst the Dignity (2002) Group will continue to apply UK Generally Accepted Accounting Principles ('UK GAAP').

# Unaudited Abridged Investor Report for the 53 week period ended 1 April 2011

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# **Consolidated EBITDA and Net Assets**

for the 53 week period ended 1 April 2011

		53 week period ending 1 Apr 2011	53 week period ending 31 Dec 2010
EBITDA statement:	Note	£m	£m
Net revenue		204.2	199.1
Operating expenses		(132.6)	(129.9)
EBITDA	1	71.6	69.2
		1 Apr	31 Dec
		2011	2010
Consolidated Net Assets:		£m	£m
Fixed assets		241.0	240.9
Total current assets	2	64.2	45.3
Creditors: amounts falling due within one year		(194.0)	(185.6)
Net current assets		(129.8)	(140.3)
Total assets less current liabilities		111.2	100.6
Creditors: amounts falling due after more than one year		(324.8)	(324.8)
Provisions for liabilities and charges		(9.6)	(9.5)
Pension asset (net of deferred tax)		6.4	6.2
Net liabilities		(216.8)	(227.5)

#### **Coverages and covenants**

for the 53 week period ended 1 April 2011

		53 week period ending	53 week period ending
	Note	1 Apr 2011 £m	31 Dec 2010 £m
EBITDA for the Relevant Period		71.6	69.2
Free Cashflow for the Relevant Period		55.1	53.0
Debt Service for the Relevant Period	3	28.2	27.0
Financial Covenant			
EBITDA DSCR ('Debt Service cover ratio'):			
Target		>= 1.5 : 1	>= 1.5 : 1
Actual		2.54 : 1	2.56 : 1
Restricted Payment Condition			
Free Cashflow DSCR :			
Target		>= 1.4 : 1	>= 1.4 : 1
Actual		1.95 : 1	1.96 : 1
EBITDA DSCR:			
Target		>=1.85:1	>=1.85:1
Actual		2.54 : 1	2.56 : 1

#### **Confirmations**

The Dignity (2002) Group confirms that the Financial Covenant has been observed for the Relevant Period ending 1 April 2011.

The Restricted Payment Condition in relation to each Restricted Payment below has been satisfied.

On 30 June 2010, a Restricted Payment totalling £14.2m was paid as a dividend to Dignity (2004) Limited and onwards to Dignity plc.

On 31 December 2010, a Restricted Payment totalling £9.4m was paid to Dignity Holdings Limited as a loan. This loan was offset against the existing loan from Dignity Holdings Limited to Borrower in accordance with clause 19.16.1 (b) of the IBLA. These funds were subsequently paid to Dignity plc by way of a dividend.

#### **Notes to the Investor Report**

for the 53 week period ended 1 April 2011

#### 1 EBITDA

EBITDA has been calculated in accordance with the definition in the IBLA. Pension costs are stated on a cash basis and have been allocated on a divisional basis.

#### 2 Total current assets

Total current assets include cash at bank and in hand of £29.1m (Dec 2010: £14.3m) of which £16.5m (Dec 2010: £1.9m) is cash held for operations.

#### 3 Debt Service and Financial Covenant

The Dignity (2002) Group confirms that none of the following occurred in the Relevant Period ending 1 April 2011:

- Loan Event of Default
- Potential Loan Event of Default
- Financial Adviser Appointment Event

The Company made the following debt repayments during the Relevant Period (paid on 30 June 2010 and 31 December 2010):

	Interest	Principal
	£'000	£′000
Class A Secured 6.310% Notes due 2023	9,174	6,308
Class B Secured 8.151% Notes due 2030	12,164	-

The interest payments above include the 1bp margin payable under the IBLA. The actual payments to bondholders were £9,159,000 and £12,149,000 under the Class A and Class B Notes respectively.

# Notes to the Investor Report

for the 53 week period ended 1 April 2011

#### 3 Debt Service and Financial Covenant (continued)

Debt Service for the Relevant Period ending 1 April 2011 has been calculated as follows:

	Principal	Annual rate	Interest
Senior Interest accruing in the period	£'000	%	£'000
£110m Class A Notes	85,990	6.32%	5,558
£100m Class B Notes	100,000	8.161%	8,161
£45.5m Class A Notes – issued February 2006	35,608	6.32%	2,301
£32.5m Class B Notes – issued February 2006	32,500	8.161%	2,652
£38.9m Class A Notes – issued September 2010	38,031	6.32%	1,830
£33.1m Class B Notes – issued September 2010	33,100	8.161%	2,026
Accrued interest received on issue of 2010 Class A&B Notes	-	-	(1,256)
Working capital facility	5,000	0.45%	22
Liquidity facility	50,000	0.50%	195
Hedging documents	202,500	0.3404% 1	688
Senior Interest accrued in the period			22,177
Interest received in the period	variable	variable	(272)
Scheduled repayments of principal in the period		n/a	6,308
Debt Service for the Relevant Period			28,213

<sup>&</sup>lt;sup>§1</sup> Net rate payable on notional principal.

#### **Notes to the Investor Report**

for the 53 week period ended 1 April 2011

#### 4 Dignity plc

For the avoidance of doubt, the financial information contained elsewhere in this report relates to the unaudited consolidated results and financial position of Dignity (2002) Limited and its subsidiaries ('the Dignity (2002) Group') as required under the IBLA. The ultimate parent undertaking of Dignity (2002) Limited is Dignity plc.

Consequently, the financial information set out elsewhere in this report does not include the results of either the ultimate or intermediate parent undertakings of Dignity (2002) Limited, nor any adjustments necessary as to present the consolidated results and financial position of the combined groups.

Specifically, the financial information set out elsewhere in this report does not include certain adjustments, including, but not limited to, the following:

- Certain administrative expenses accruing to the parent undertakings of the Dignity (2002) Group;
- Interest payable and receivable on borrowings or loans between the Dignity (2002) Group and its parent undertakings;
- Interest payable or receivable on borrowings or loans held by either the ultimate or intermediate parent undertakings of Dignity (2002) Limited;
- Dividends declared or receivable by either the ultimate or intermediate parent undertakings of Dignity (2002) Limited;
- The non-cash effects of FRS 17 in the Relevant Period;
- The net assets of either the ultimate or intermediate parent undertakings of Dignity (2002) Limited;
- Any adjustments necessary in order to present the combined results and financial position of any entity outside the control of the Dignity (2002) Group.

This report has been prepared under UK Generally Accepted Accounting Principles ('UK GAAP'). Dignity plc prepares its consolidated financial statements under IFRS principles.

#### **Notes to the Investor Report**

for the 53 week period ended 1 April 2011

#### 5 Terminology

The following capitalised terms and phrases used in this report are defined in the Issuer / Borrower Loan Agreement ('IBLA') and have the same meanings in this report as defined in the IBLA:

Additional Obligors	Annual Upgrade Update	Borrower	Debt Service	EBITDA	Financial Adviser Appointment
Financial Covenant	Financial Indebtedness	Free Cashflow	Funeral Home Start-Ups	Issuer	Loan Event of Default
Maintenance Capex	Note Trustee	Permitted Obligor Acquisition	Permitted Crematorium Development	Permitted Obligor Disposal	Portfolio
Potential Loan Event of Default	Relevant Period	Restricted Payment	Restricted Payment Condition	Senior Interest	Secured Notes
Security Trustee	Tax	Tax Deed of Covenant	Transaction Documents		

#### 6 Acquisition outside Securitisation group

On 25 May 2010, the Note Trustee and the Security Trustee exercised their discretionary power following a rating affirmation to authorise Dignity Crematoria Limited, a wholly owned subsidiary of Dignity plc to build a new crematorium in Kidderminster, Worcestershire. The crematorium will be partially funded by way of a loan from the Royal Bank of Scotland group, who will obtain security over the assets. The new crematorium will be leased to and operated by Dignity Funerals Limited.

#### 7 Issue of further Secured Notes and amendments to the Transaction Documents

On 17 September 2010, Class A note holders voted in favour to various amendments to the Transaction Documents. Details of the key terms of the revised Transaction Documents can be found in the prospectus issued by Dignity Finance PLC on 22 September 2010, which was issued in connection with an issue of further Secured Notes.

On 27 September 2010, Dignity Finance PLC issued further Class A notes with an outstanding principal of £38.9 million and further Class B notes with an outstanding principal of £33.1 million, raising gross proceeds of £87.1 million. £81.9 million was paid out of the securitisation group to Dignity plc in accordance with the consents received on 17 September 2010. £63.9 million has since been paid by Dignity plc to its equity shareholders.