

Dignity (2002) Limited

Class A Notes due 2034 and Class B Notes due 2049

Last Twelve Months Consolidated EBITDA

Consolidated (£m) 52 week period	26-Dec 2014	27-Mar 2015	26-Jun 2015	25-Sep 2015	25-Dec 2015	25-Mar 2016	24-Jun 2016	23-Sep 2016
Divisional Revenue								
Funeral Services	183.9	196.6	202.3	203.0	204.6	198.3	197.9	198.7
Crematoria	55.2	58.9	60.9	61.7	63.1	61.1	61.9	63.1
Pre-arranged funeral plans	29.3	28.4	29.1	30.0	29.6	30.7	31.0	30.4
Consolidated Revenue	268.4	283.9	292.3	294.7	297.3	290.1	290.8	292.2
Divisional EBITDA								
Funeral Services	75.7	84.8	88.2	86.5	85.2	80.7	80.4	81.4
Crematoria	30.7	33.8	35.0	35.2	36.2	34.6	35.1	36.6
Pre-arranged funeral plans	7.6	7.3	7.6	8.2	8.0	8.0	8.0	7.6
Central Overheads	(14.6)	(16.4)	(16.8)	(16.1)	(16.4)	(16.0)	(15.6)	(16.0)
EBITDA	99.4	109.5	114.0	113.8	113.0	107.3	107.9	109.6
Divisional EBITDA Margin								
Funeral Services	41.2%	43.1%	43.6%	42.6%	41.6%	40.7%	40.6%	41.0%
Crematoria	55.6%	57.4%	57.5%	57.1%	57.4%	56.6%	56.7%	58.0%
EBITDA	37.0%	38.6%	39.0%	38.6%	38.0%	37.0%	37.1%	37.5%

Financial Covenants

	26-Dec 2014 ⁽⁴⁾	27-Mar 2015 ⁽⁴⁾	26-Jun 2015 ⁽⁴⁾	25-Sep 2015 ⁽⁴⁾	25-Dec 2015	25-Mar 2016	24-Jun 2016	23-Sep 2016
Free Cashflow for the Relevant Period (£m)	83.4	98.4	104.7	105.7	100.2	91.7	88.3	89.8
Debt Service for the Relevant Period (£m)	9.3	15.6	26.1	32.5	33.7	33.7	33.8	33.7
EBITDA DSCR (debt service cover ratio)								
Target	>=1.5 : 1	>=1.5 : 1	>=1.5 : 1	>=1.5 : 1	>=1.5 : 1	>=1.5 : 1	>=1.5 : 1	>=1.5 : 1
Actual	10.69 : 1	7.02 : 1	4.37 : 1	3.50 : 1	3.35 : 1	3.18 : 1	3.19 : 1	3.25 : 1
Free cashflow DSCR								
Target	>=1.4 : 1	>=1.4 : 1	>=1.4 : 1	>=1.4 : 1	>=1.4 : 1	>=1.4 : 1	>=1.4 : 1	>=1.4 : 1
Actual	8.97 : 1	6.31 : 1	4.01 : 1	3.25 : 1	2.97 : 1	2.72 : 1	2.61 : 1	2.66 : 1

Notes:

- EBITDA has been calculated in accordance with the definition in the Issuer / Borrower Loan Agreement ('IBLA').
- The first covenant testing under these Notes was December 2014.
- Free Cashflow DSCR ratio is only tested with regard to potential Restricted Payments as defined in the IBLA. It should also be noted that, for the purpose of Restricted Payments only, the target ratio for EBITDA DSCR is 1.85 : 1.
- The new Class A notes due 2034 and Class B notes due 2049 were issued on 17 October 2014. Consequently, Senior Interest only accrues from this date for the Relevant Period. Debt service, assuming a full year Senior Interest would have been approximately £33.7m. On this basis, the EBITDA DSCR at 25 September 2015 would have been 3.38:1 (26 June 2015: 3.38:1; 27 March 2015: 3.25:1; 26 December 2014: 2.95:1) and the Free Cashflow DSCR at 25 September 2015 would have been 3.14:1 (26 June 2015: 3.11:1; 27 March 2015: 2.92:1; 26 December 2014: 2.47:1).

NOTICE TO THE READER

The information set out above represents information on Dignity (2002) Limited and its subsidiaries (the 'Dignity (2002) Group'), a sub-group of the Dignity plc group ('Group').

The information set out herein is not necessarily representative of the performance of the Group as a whole and should not be relied upon in this respect. For example it does not include profits and losses generated by certain companies held outside the Dignity (2002) Group or any dividends to shareholders of Dignity plc.

Furthermore, the Group reports its results in accordance with International Financial Reporting Standards ('IFRS'), whilst the Dignity (2002) Group will continue to apply UK Generally Accepted Accounting Principles ('UK GAAP').